

January 2007

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TGFOA News is a quarterly publication of the Tennessee GFOA. Correspondence should be sent to:

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A Message From the President

A year ago, our Past President Dave Bennett from Blount County wrote "The financial arena in local government is constantly changing, bringing new challenges to officials and staff ...". His words continue to be true. For a number of us, we have been through GASB Statement 14 and GASB Statement 34 and survived to talk about it. And now, we are wondering how the new reporting requirements and funding implications of GASB Statement 45 will be met.

I state this as a background for the TGFOA. One thing citizens and officials ALL agree on is full and fair financial reporting. In our collective positions of trust, we are well-positioned to be "part of the solution." TGFOA provides each member a forum to interact with people in similar positions facing similar problems and options for professional development and education to be "part of the solution."

When I entered public service in 1990, I did not realize how much there was to learn. This is the point I want to emphasize for the TGFOA this year – we want to help you learn for the benefit of your organization and advancement of your career.

Three things I would like TGFOA to do this year are 1) expand your options for continuing education by developing a Spring training opportunity; 2) expand TGFOA membership by asking each of you to invite a colleague to join and participate; and 3) enhance our "connectedness" as we look for ways to help and encourage each other and even offer ourselves for leadership opportunities.

We have a great membership and a hard-working Board. I look forward to a great year and stand ready to enhance your membership experience in any way possible!

John Troyer

Inside this issue...

President's Message	1
State News	2-6
National News.	7-9
Membership Information/Training Schedule	back page

2006 CONFERENCE SPONSORS	2006 CONFERENCE EXHIBITORS		
Arbitrage Compliance Specialists Bank of America BB&T Capital Markets Moody's Investors Service Nationwide Retirement Solutions Regions Bank Reliant Investment Management SunTrust	ACS Bank of New York Trust Co. Bond Logistix, LLC Computer Resources, Inc. Deutsche Bank Duncan-Williams, Inc. Harris Computer Systems	Health Cost Solutions ICMA Retirement Corporation Kidwell & Company KVS Information Systems, Inc. LBMC Technologies Local Govt. Data Processing Corp New World Systems, Inc.	Standard & Poors, Inc. Revenue Discovery Systems SDP Governmental Solutions Statement Rendering Solutions Tyler Tech / Incode Division US Bank - Corporate Trust Services Vitalchek



Tennessee Department of Economic Development Commissioner Matt Kisber visits with TGFOA First Vice President Mary Margaret Collier.



TGFOA Past Presidents Patti Baltzer (2003), Jane Bevill (2001), Richard Norment (2000) and John Dluhos (2004) visit in the Exhibitor Hall.



UT Economics Professor Matt Murray speaks with TGFOA Past President Richard Norment (2000) and Immediate Past President Dave Bennett (2006).



TGFOA Past Presidents Dale Isabell (1996) and John Dluhos (2004) visit with outgoing TGFOA Secretary and Town of Smyrna Assistant Town Manager/ Finance Director Mark Tucker during a Conference break.

A MESSAGE FROM PAST PRESIDENT – DAVE BENNETT

I am honored to have served as TGFOA President for calendar year 2006 - thank you for this opportunity and expression of trust in me. I also want to thank the TGFOA Executive Committee for their numerous contributions and hard work along with Molly Culbreath and her staff at Middle Tennessee State University who do an outstanding job with organizing our State conference each year.

As my term as President has come to a close, I ask that you provide your support to John Troyer, your incoming TGFOA President for 2007. John is the Comptroller and Deputy Director of Finance for Knox County, TN. He, along with the Executive Committee officers you elected at the annual conference, will continue to lead the TGFOA organization in a professional manner.

I encourage you to "get involved". TGFOA, in partnership with GFOA, offers many educational and

training opportunities such as the national annual GFOA conference; the state annual TGFOA conference; the Advanced Government Finance Institute sponsored by GFOA with a scholarship provided by TGFOA; GFOA monthly seminars; the annual GAAP Updates by satellite teleconference and more. Support your organization throughout the year and visit our website (www.tngfoa.org) and GFOA's website (www.gfoa.org) at anytime for educational opportunity announcements.

Finally, if you can add to the quality of this organization, what are you waiting for? Please offer yourself to a leadership role or tell a friend, a colleague, another professional associate and others you feel might benefit as a member of TGFOA.

OUR SINCERE THANKS TO JOHN DLUHOS

Since the early 1970's when GFOA was known as MFOA (Municipal Finance Officers Association) and TGFOA was TMFOA, numerous people have contributed to Tennessee's organization for governmental finance officers. One of the most recent contributors has been John Dluhos, Finance Director for the City of Germantown, TN, who is retiring effective March 1, 2007.

John served as TGFOA President in 2004 and has been State Representative twice, serving from 1999-2003 and again beginning with 2005 to the Present. As such, he has been an active contributor to the TGFOA Executive Committee for eight years. He also served as a member of the Local Conference Committee (LCC) for the 1999 GFOA Annual Conference held in Nashville, TN at the Opryland Hotel.

His career has spanned serving the City of Germantown as Finance Director since 1991. Germantown is a leader

among Tennessee cities in local finance earning the CAFR Award and Distinguished Budget Presentation Award for many years. Prior to joining Germantown, John worked as Finance Director for the Village of Hinsdale, IL, the City of Port Orange, FL and the City of Waukegan, IL serving for 3 years with each organization. He earned a B.S. degree with a major in accounting and an M.B.A. with an emphasis in business and management from Webster University (St. Louis, MO) and has been a member of TGFOA since 1991. John is married to Diana and has three children and two grandsons with one grandchild on the way.

John is known by his constant enthusiasm and encouragement to those he comes in contact with. John – your friends from TGFOA wish you well in your retirement and future endeavors. Thank you for your numerous contributions to TGFOA, to local government finance and to those who have enjoyed working with you.

2007 ADVANCED GOVERNMENT FINANCE INSTITUTE (AGFI)

GFOA's 2007 Advanced Government Finance Institute will be held July 29 through August 3, 2007 at the University of Wisconsin in Madison, WI. The Institute is a select program designed especially for senior-level finance professionals in state and or local governments. It provides a stimulating academic environment and allows participants to focus on long-term issues in public finance and management without the distractions of the daily

demands of their jobs. Lectures, seminars, small group sessions and informal networking provide the context for this intensive on-campus program. Approximately 28 continuing professional education credits can be earned by completing the Institute program. Attendance is limited to 50 individuals. You can download an application from GFOA's web site at www.gfoa.org.

2007 TGFOA SCHOLARSHIP TO AGFI

TGFOA offers a scholarship to the 2007 Advanced Government Finance Institute's one week program of study. TGFOA will pay 100% of the tuition fee (\$1,850) which covers enrollment, lodging and meals at Institute facilities and all course materials and sponsored activities from Sunday evening until noon Friday. In addition, TGFOA will reimburse up to \$500 in documented travel expenses.

31, 2007. To insure the recipient is enrolled in a timely fashion, the successful candidate must acknowledge acceptance of the scholarship by April 15, 2007.

To request a 2007 TGFOA scholarship application for GFOA's Advanced Government Finance Institute, please contact TGFOA Executive Committee Advisor Patti Baltzer at (931) 540-5218 or e-mail her at Patti@ColumbiaTN.com.

The applicant must be an active TGFOA member. Complete application forms must be received by March

ADVANCED GOVERNMENT FINANCE INSTITUTE (AGFI) (Attendees from Tennessee)					
Year Attended	Name	Employing Organization	Year Attended	Name	Employing Organization
2006	Mark Brown *	City of Bartlett	1996	Judy Kennedy	City of Franklin
2006	Deborah Davis *	Hamilton County	1995	Elaine Cawthon	Rutherford County
2005	David Skinner *	Knox County	1995	Barbara White	State of TN - Div of State Audit
2004	Dana Lamson *	Blount County	1994	Amanda Templeton-Fowler	Knox County
2003	Carson Swinford *	City of Brentwood	1994	M. Lynn Satterfield	City of Knoxville
2002	Lisa Nolen *	Rutherford County	1993	Tom Schumpert	Knox County
2001	Michael Lowe	City of Franklin	1993	James York	City of Knoxville
2001	John Troyer *	Knox County	1992	Randy Sanders	City of Brentwood
2000	Jane Bevill *	Town of Collierville	1988	Robert B. Boydston	Metro Nashville-Davidson Co
1999	Bill Brinton, Jr. *	State of TN - Dept of Finance	1988	Jerry Burgess	State of TN - Div of County Audit
1998	Patricia Williams *	City of Tullahoma	1987	Arthur A. Hayes	State of TN - Div of State Audit
1997	Jay Johnson	City of Franklin	1987	Randall E. Matlock	Rutherford County
1997	Dianne McKay	State of TN - Div of State Audit	1986	Richard T. Dulaney	City of Knoxville

*Tennessee GFOA Scholarship Winner

STATE TREASURY DEPARTMENT - UNCLAIMED PROPERTY DIVISION

As a reminder, local governments should check the State's website for property that may be due their city, county, department, division or agency. A number of local governments may have unclaimed property currently listed. TGFOA members should visit their website

(www.treasury.state.tn.us/unclaim) and print and complete a claim form. Instructions ask for a claimant to send in a notarized claim form and the documents requested. Please contact their office at (615) 741-6499 with any questions.

JOB OPENINGS

Chief Financial Officer - Hamilton County, TN, Department of Education (Chattanooga, TN): Requires undergraduate degree in Accounting or Finance and CPA designation; five (5) years of progressively responsible financial management experience with specific experience with governmental accounting, auditing, budget administration and general management. An applicant may substitute an equivalent combination of education/training/experience for this requirement. Strongly prefer related graduate degree. The Board desires a candidate with knowledge of fund accounting, including GASB, GAAP and Tennessee basic education funding. Send resume to Dianne Hixson, Hamilton County Department of Education, Division of Human Resources, 6703 Bonny Oaks Drive, Chattanooga, TN 37421. Phone: (423) 209-8538, Fax: (423) 209-8539; E-mail: jobs@hcde.org.

Director of Finance – Town of Hilton Head Island, SC: Position reports to the Town Manager and directs the Town's financial planning and accounting functions and oversees the work of a highly-skilled team of financial professionals. The ideal candidate will possess a Master's Degree in Financial Management, Accounting or related field or hold the designation of Certified Public Accountant or Certified Public Finance Officer. Experience in public sector financial management, preferably as a Director of Finance, is required. The equivalent combination of experience and training will be considered. The salary range for this position, \$73,293 – \$104,442, is currently under review. We also offer a comprehensive benefit package including health, dental and life insurance, vacation and sick leave, paid holidays, and a retirement program. Please forward resume and current salary for receipt by January 31, 2007 to: Human Resources, One Town Center Court, Hilton Head Island, SC 29928; fax: (843) 341 3974; or e-mail: jobs@hiltonheadislandsc.gov. Visit www.hiltonheadislandsc.gov for additional information.

Mark Your Calendar for These Future Meetings

Tuesday - Wednesday
April 17-18, 2007
COAT / TCSA County Govt. Day
Nashville, TN

Sunday - Wednesday
June 10-13, 2007
GFOA Annual Conference
Anaheim, CA

Wednesday - Friday
October 10-12, 2007
TGFOA Annual Conference
Franklin, TN

TGFOA Newsletter Submissions

Do you have an article to contribute to the newsletter? Please send any information to TGFOA, P.O. Box 3123, Brentwood, TN 37024 or send an e-mail to RandyLSanders@comcast.net. Please note the deadlines below:

Spring Issue:
March 1

Summer Issue:
June 1

Fall Issue:
September 1

Winter Issue:
December 1

MEMBER NEWS

- **Tom Best**, former TGFOA President in 1990, retired as City Recorder for the City of Dayton effective March 2006. He had served Dayton for twenty-one (21) years.
- **Carolyn Bowers** was elected County Mayor for Montgomery County, TN in 2006. She formerly served as County Trustee from 1998-2006 and was a TGFOA Member during her service as Trustee.
- **Cole Bradford** was named Director of Finance for Lincoln, County, TN effective January 2006. He succeeded his uncle, John Bradford, who retired from Lincoln County after fourteen (14) years of service.
- **Janice Branchaud** has been named Finance Director at Wilson County, TN effective September 1, 2006. She previously worked for Wilson County from 1995-1999.
- **Mark Brown**, Finance Director for the City of Bartlett, TN, was awarded the GFOA Certified Public Finance Officer (CPFO) designation during Spring 2006.
- **Beth Chapman**, has been promoted to the Director of Research and Deferred Compensation for the Treasury Department of the State of Tennessee. She formerly served as Director of Unclaimed Property within the Treasurer's office.
- **John Dluhos**, former 2004 TGFOA President and current GFOA State Representative, has announced his retirement as Finance Director from the City of Germantown effective March 1, 2007. John has served as Finance Director at Germantown since 1991.
- **Shirley Forehand**, has been appointed City Manager for the City of Fairview. She previously served as Assistant City Manager & Treasurer at Fairview.
- **Ron Gilbert** retired as Finance Director for Wilson County, TN effective August 31, 2006. Ron's public service career spanned thirty (30) years and he served Wilson County for thirteen (13) years. Prior to joining Wilson County, he was a member of the TN Comptroller's Office Division of County Audit.
- **Dale Isabell**, former TGFOA President in 1996, retired as Chief Financial Officer for the Hamilton County Board of Education. Dale's career spanned thirty-four (34) years with the Tennessee Comptroller's Office, Anderson County Government and the Hamilton County Board of Education.
- **Kim McDoniel**, has been promoted to Assistant Finance Director for the Metropolitan Government of Nashville-Davidson County (MNDC). She formerly served as Audit Manager for MNDC.
- **Brenda Radford** was elected County Trustee for Montgomery County, TN in 2006 and joins TGFOA as a member. She is a former Montgomery County Commissioner from 1998-2006 and is a Certified Public Administrator from the University of Tennessee Institute of Public Service.
- **Ben Rodgers** was named County Government Consultant for UT-CTAS in June 2006. He serves Area 3 which comprises ten counties in the Upper Cumberland area east of Nashville. He formerly served UT-CTAS as a Finance and Budget Consultant for one year as a central staff member assisting Tennessee counties with their operating budgets and debt analysis.
- **Billy Rodgers**, County Government Consultant for UT-CTAS, passed away in June 2006. Mr. Rodgers served the counties in Area 3 for UT-CTAS since 1974 and worked for the Division of County Audit for the Comptroller's Office for six (6) years prior to joining UT-CTAS. In addition, he served as a member of the Putnam County Commission since 1978 and was Chairman of the County Commission and Budget Committee for various terms.

Member Registration Opens for the GFOA's 101st Annual Conference

Registration to attend the GFOA's 101st annual conference, *Spotlight on Financial Performance*, opens to GFOA members on the GFOA's Web site (www.gfoa.org). Please watch the mail for your brochure. SAVE money when you register early!

About this premiere event—the conference will be held June 10-13, 2007 at the Anaheim Convention Center in Anaheim, California. Celebrating its 150th Anniversary in 2007, Anaheim is one of the nation's leading municipalities and California's 10th most populous city.

Participants at this year's conference will obtain the most up-to-date information available anywhere on the latest trends and technology affecting state and local governments.

Take advantage of this opportunity. Sign-up today. ■

2007 GFOA Scholarships

Applications for all five of the GFOA's scholarships are being mailed to schools of public finance and accounting throughout the United States and Canada. The scholarship awards will be made in the spring.

- **Daniel B. Goldberg Scholarship**—\$10,000: for full-time graduate students preparing for a career in state and local government finance. Funded by the Girard Miller Foundation.
- **Frank L. Greathouse Government Accounting Scholarship**—\$3,500: for full-time undergraduate or graduate accounting students preparing for a career in state and local government finance.

- **Minorities in Government Finance Scholarship**—\$5,000: for minority students preparing for a career in state and local government finance who are upper division or graduate students of public administration, (governmental) accounting, finance, political science, economics or business administration (with a specific focus on government or non-profit management). Funded by Microsoft.
- **Public Employee Retirement Research and Administration Scholarship**—\$4,000: for graduate students of public administration, finance, business administration, or social sciences preparing for a career in the field of public-sector retirement benefits. Funded by ICMA Retirement Corporation.
- **George A. Nielsen Public Investor Scholarship**—\$5,000 (may be two awards of \$2,500 each): for employees of a state or local government or other special purpose government entity enrolled in an undergraduate or graduate program in public administration, finance, business administration, or a related field with a career interest in the efficient and productive investment of public funds.

Applications for all five scholarships are available in the "Forms" section of GFOA's Web site. The deadline for applications is March 2, 2007. For more information, contact Carole Colin in the Chicago office 312/977-9700; e-mail: Scholarships@gfoa.org. ■

IRS Sets 2007 Mileage Reimbursement Rate at 48.5 Cents

On November 1, the Internal Revenue Service set the standard mileage reimbursement rate for 2007 at 48.5 cents, as noted in IRS Revenue Procedure 2006-49. The new rate for 2007 represents a 4 cent increase from 2006. A link to the Revenue Procedure is available on the GFOA's Web site. ■

GFOA Resources on OPEB

One of the hottest topics in government today is other post-employment benefits (OPEB). Where can you turn for information and help about OPEB? The GFOA's OPEB Web Forum is devoted to encouraging communication on this important topic. The forum provides a practical way for government finance officers to share questions, ideas, experiences, and strategies on the key issues associated with OPEB. The forum is dividing into various subject areas:

- Anticipated cost of advance funding OPEB
- Anticipated cost of obtaining an actuarial valuation
- Obtaining an actuarial valuation
- Selecting actuarial assumptions
- Implementing GASB Statement No. 45
- Budgetary implications
- Strategies for managing cost

You can access the OPEB Forum at <http://mygfoa.org/opeb/> or from the GFOA's home page (www.gfoa.org).

Two recent articles in *Government Finance Review* provide further insight into OPEB. These articles (*Dispelling OPEB "Urban Legends"* and *Coming to Grips with Other Post Employment Benefits*) can be found both in the forum and on the GFOA's home page.

Other GFOA resources about this issue include *An Elected Official's Guide to OPEB*. A brochure and order form about this publication can be ordered online. ■

Using Technology to Increase Citizen Involvement

On January 24, 2007, the GFOA is offering its first satellite teleconference focusing on technology that has the potential to transform the way governments do business and how citizens relate to elected officials and public agencies.

Constituent relationship management (CRM) puts citizens and government in closer touch and serves as a vehicle to streamline government processes and improve workforce productivity. The seminar "Constituent Relationship Management: A Citizen-Focused Approach to Government" will explore the experiences of jurisdictions that have adopted CRM and will take a look at the basics of implementing a CRM program. The issues the seminar will examine include:

- Building the business case for CRM
- Using CRM data to improve efficiency and reduce cost
- Building a "constituent focused" attitude in public service employees
- Cost of implementing a system

The full agenda for this seminar can be found on the GFOA's Web site at <http://www.gfoa.org/documents/CRMTrainingAgenda.pdf>. ■

Learn about Emerging Technologies for Government

In February 2007, the GFOA will launch a three-part series of Internet training seminars on new technologies that can help you increase your government's productivity and improve its performance.

- *Introduction to Dashboard Technology/Performance Measurement—February 1, 2007.* This training session is targeted towards government officials interested in learning about dashboard/performance measurement tools and how the technology can provide management with the ability to

improve performance and make effective decisions.

- *Introduction to Service-Oriented Architecture—March 28, 2007.* Business and technology professionals are discussing SOA more and more as a desirable technology, but what is it really? SOA is an application architecture in which all functions, or services, are defined using a standard description language that can communicate with each other, enabling a service or a set of services to be called upon to perform business processes. The value of SOA isn't in technology but in the ability of governments to respond to changing business processes quickly and efficiently. This session will provide an overview of the technology of service oriented architecture and its value and impact on government organizations.
- *Constituent Relationship Management—April 24, 2007.* This session will discuss the reasons governments undertake constituent relationship management (CRM) initiatives and the results governments can expect when implementing CRM solutions. Changes to internal processes and technology are areas that often receive the most attention during implementations, but changes in the behaviors of government employees themselves have the largest impact on CRM project success.

Each seminar is two hours of real-time Internet training, which is accessible from your desktop. More details and registration information are available on the GFOA's Web site at www.gfoa.org/services/training/internet_tech.shtml. ■

GASB Cleared to Proceed on Performance Measurement

Despite strong protests from GFOA and the major public interest groups representing state and local government, the Financial Accounting Foundation, which

oversees the Governmental Accounting Standards Board (GASB), has given the GASB the green light to add performance measurement (which it refers to as service efforts and accomplishments reporting – SEA) to the board's technical agenda. The GFOA protested that the move amounted to a unilateral and unwarranted expansion of the GASB's authority to set standards of accounting and financial reporting, and thus constituted a major violation of the 1984 agreement that established the GASB.

Long experience in the public sector has repeatedly demonstrated that performance measurement can be truly effective only if it is fully integrated into a government's budgetary process and reflects the government's specific strategies, goals, and objectives as determined by elected officials. The GASB's plans to incorporate performance measurement into "general purpose external financial reporting," the GFOA warned, will inevitably prove both counterproductive and a waste of scarce taxpayer resources. ■

Congress Passes State and Local Sales Tax Deduction Through 2007

On December 9, Congress passed long awaited "tax extenders" legislation, which contains a provision allowing individuals to deduct state and local sales taxes on their federal tax returns in 2006 and 2007. This provision is identical to legislation passed allowing the deduction to occur in 2004 and 2005. Individuals in states that do not have an income tax may claim the sales tax deduction, and those in states with an income tax may choose to deduct either income or sales tax on their federal returns. States that do not have state and local income taxes to deduct include Florida, Nevada, South Dakota, Tennessee, Texas, Washington and Wyoming. ■

Executive Board Approves New RPs

On October 6 the GFOA's Executive Board approved three new recommended practices (RP) and approved revisions to four current recommended practices.

The Committee on Retirement and Benefits Administration authored the RP, *Developing a Policy to Participate in Securities Litigation Class Actions*. This RP provides a very useful background for state and local governments to understand the process of recovering funds lost through investments in public securities as a result of corporate mismanagement and/or fraud, otherwise known as class action or individual securities litigation. The RP provides recommendations for public pension plans to develop and adopt a policy for monitoring and participating in class action securities litigation.

The Committee on Governmental Budgeting and Fiscal Policy worked on the RP, *Managed Competition as a Service Delivery Option*. This RP provides key items that governments should consider when evaluating whether to undertake a managed competition initiative. Managed competition may be considered as a means to potentially reduce costs, increase revenues, or improve service quality.

The Committee on Cash Management developed one new recommended practice and updated four current RPs for the membership. The first, *Electronic Signatures*, provides information and recommendations for state and local governments to incorporate electronic signature standards into their business model.

The Cash Committee also revised four current GFOA RPs to better reflect current market practices. The updated RPs are:

- *Use of Various Types of Mutual Funds by Public Cash Managers*,

- *Use and Application of Voluntary Agreements and Guidelines for Cash Management*,
- *Repurchase and Reverse Repurchase Agreements*, and
- *Government Relations with Securities Dealers*.

The revised and new recommended practices may be found on the GFOA's Web site (www.gfoa.org). ■

What's Your Next Move? Get Ready to Move Up by Earning Your CPFO Designation

Between September 12 and November 17, 2006, the five exams of the GFOA's Certified Public Finance Officer (CPFO) program were administered at 35 separate locations across the country. These exams brought in record numbers with 115 candidates, including 34 new candidates, completing 158 exams.

In order to earn the distinction of CPFO a candidate must complete a series of five examinations. The examinations cover:

- Government Accounting, Auditing and Financial Reporting
- Cash Management and Investments
- Debt Management
- Operating and Capital Budgeting
- Pensions & Benefits, Risk Management and Procurement

A candidate has seven years to successfully complete the program. Once earned, the CPFO designation is maintained by participating in 30 hours of continuing professional education each year.

Registration for Spring 2007 Starts Now. There has never been a better time to begin, or continue working towards your

CPFO designation. The CPFO exams are now offered three times a year. Spring 2007 exams are being offered on Friday, March 2, 2007. Locations are being added all the time, so check the

Web site often. The application deadline is two weeks prior to the exam.

Plan Ahead for Summer. All five CPFO exams will be offered in the morning and in the afternoon on Friday, June 8, 2007, in conjunction with the GFOA annual conference in Anaheim, California. Candidates can take up to two exams on the same day. The exam registration deadline is Friday, May 18, 2007.

Submit your Application Today.

Applications are available by visiting the GFOA's Web site at www.gfoa.org and clicking on the certification link. Radford University's Governmental and Nonprofit Assistance Center (GNAC) provides technical and administrative support for the CPFO program. If you would like to speak to someone about this program please call the GNAC at 540/831-6734. ■

2006 Advanced Government Finance Institute Held in Madison

GFOA held its 2006 Advanced Government Finance Institute (AGFI) at the University of Wisconsin—Madison the week of August 13. GFOA members from more than 20 states attended the week long program, participating in sessions on various management and finance topics. Faculty from the University of Wisconsin and industry leaders presented sessions on disaster planning, issues in technology, performance measures in budgeting, organizational change, accounting, work/life balance, future trends, dealing with the media, and value-added leadership. In addition to the classroom events, participants enjoyed interacting with each other through case study projects, roundtable discussions, and social events.

For information about the 2007 AGFI, please contact Susan Gaffney at sgaffney@gfoa.org. ■

Name:

Title:

Organization/Company:

Mailing Address:

City/State/Zip:

Telephone Number:

Fax Number:

E-Mail Address:

2007 Dues - New Member:
 Direct Member - \$25.00
 Associate Member - \$35.00

Make check payable to:
 TGFOA

Return check and application to:
 Lisa A. Nolen, Finance Director
 Rutherford County Government
 Public Square, Courthouse Room #105
 Murfreesboro, TN 37130
 (615) 898-7795

GFOA

Upcoming Training Opportunities

Internet Training	
Introduction to Dashboard Technology/ Performance Measurement	February 1
New Financial Reporting Guidance on Pollution Remediation	February 21
Introduction to Service-Oriented Architecture	March 28
Orlando, Florida	
Accounting for Pensions and Other Postemployment Benefits (OPEB)	February 5
Introduction to Performance Measurement	February 5-6
Evaluating Internal Controls	February 6
Healthcare Cost Containment	February 7
Advanced Governmental Accounting	February 7-9
Chicago, Illinois	
Revenue Forecasting and Analysis	March 5-6
Reno, Nevada	
GASB Pronouncements: A Comprehensive Survey	March 12
Financial Planning and Multi-Year Budgeting	March 12-13
Treasury Management and Banking Relations	March 12-13
Advanced Financial Reporting for Governments	March 13-15
Investing Public Funds	March 14-15
GFOA 101st Annual Conference Anaheim, California / June 10-13, 2007 To register for these seminars, please visit www.gfoa.org	

T.G.F.O.A.
Tennessee Government Finance Officers Association
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Brentwood, TN 37024-3123

**If addressee is no longer at agency
 please route to finance officer**